

Julie A. Mattlin Principal

EXPERTISE:

- Airline Relations and Negotiations
 - Airline Rates and Charges
 - Airline Use Agreements
- Bond Financings
 - Financial Feasibility Studies
 - GARB Issuances
 - Rating Agency and Investor Presentations
- Federal Government Relations
 - PFC and LOI Applications
- Airport Strategic Services
 - Benefit Cost Analyses
 - Benchmarking
 - Computerized Financial Modeling
 - Master Plan Financial Chapters
 - Plans of Finance for CIP
 - Strategic Plans
- Ground Transportation
 - Multi-modal Transportation Centers
 - Parking Analyses
- Airport Development
 - Capital Program Funding Strategies
 - New Airport Development

CLIENT REFERENCES:

Akron-Canton Regional Airport
Baton Rouge Metropolitan Airport
Eastern Iowa Airport
Huntington-Tri-State Airport
Indianapolis International Airport
Jacksonville International Airport
King County International Airport/Boeing Field
Metropolitan Washington Airports Authority
Nashville International Airport
Northwest Florida Beaches International Airport
Oklahoma City Airport Trust
Ontario International Airport Authority, CA
Port Columbus International Airport
Portland International Jetport, ME
Richmond International Airport
Tucson International Airport

OTHER ACCOMPLISHMENTS:

- Active member of ACI, having served on its Finance Committee Steering Group
Speaker for industry associations including:
- Airports Council International
 - American Association of Airport Executives
 - Airport Consultants Council

EDUCATION:

M.B.A., Management
Xavier University, 1994
B.B.A., Finance and Accounting
University of Cincinnati, 1988

Julie A. Mattlin is a principal with DKMG Consulting LLC, a firm formed to provide a full range of financial consulting services to airports. From 1985 to 2004, Ms. Mattlin worked for PB Aviation where she was promoted to Vice President, Group Manager, Financial Services responsible for a team of six consultants that provided services to more than 50 airports nationwide. In 2004, Ms. Mattlin formed MAC Consulting, LLC a national airport consulting firm that merged with D+G Consulting Group, LLC in 2014 to form DKMG.



Ms. Mattlin has assisted in the preparation of Reports of the Airport Consultant for over \$15 billion in revenue bond issuances and was the project manager for the preparation of Reports of the Airport Consultant for over \$9 billion in revenue bond issuances that included restructuring airports' flow of funds to allow for PFC-backed bonds, coordinating with rating agencies to secure a solid rating for first time issuers, preparing sensitivity analyses for airports with a hub airline, determining a successful strategy in preparing the feasibility report for Ronald Reagan Washington National Airport, and successfully closing a bond issuance for the Metropolitan Washington Airports Authority during which several airlines were in bankruptcy proceedings.

Ms. Mattlin has participated in numerous successful airport use agreement negotiations, developed over 200 rates and charges models, managed the development of financial plans for consolidated rental car facilities, prepared the financial chapter for six master plans in the past two years, developed funding strategies for over \$10 billion in capital programs, secured approval for over \$1 billion in PFCs including advising airports in the leveraging of PFC revenue for PFC stand-alone bonds and revolving loans, and developed strategic business plans that provided recommendations for airports to remain financially self sufficient.